



To
Wesselman Winch
Mr André B
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9 Sept 1999

Information about your products

Dear Sirs,

We are a paragliding club in Stockholm that is currently building up new infrastructure after having terminated the cooperation with a commercial partner (a paragliding school in Stockholm). Infrastructure on the flatlands includes, of course, towing equipment.

We have used, for a number of years, an older Wesselman winch that belongs to the paragliding school we flew together with until recently. We have also visited the paragliding school run by Mr Illerfelt and Miss Olsson, and studied their new Wesselman 3 winch. So we are familiar with your products.

We need to decide on what kind of towing equipment to purchase shortly. Would you be so kind to send us relevant information about your current products, and the various forms of purchase and leasing that you offer?!

We are a professionally run club with reasonably good economy, and we look forward to the prospects of becoming your client.

If you have any questions, don't hesitate to call us at any point (representatives below). The Swedish Paragliding Association will be able to answer any questions *about* us, at +46 8 605 60 00. So will your other customers in Sweden—we are fairly well known.

Regards

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